

Blossom Ireland Interim Fundraising Director

Blossom Ireland is an award-winning social enterprise that provides life-skills training and support for young people with intellectual disabilities (aged 14-24) and their families. Blossom Ireland was set up in 2010 by co-founder and current CEO Auveen Bell and since then has grown significantly in scope and scale, supported by funding from private donors; foundations such as Rethink Ireland, the Ireland Funds and Social Entrepreneurs Ireland; and government funding through the Ability Programme.

Blossom is keen to expand and diversify its funding portfolio to support its ambitious plans for growth, which have been developed based on clear evidence of the huge need for its programmes around the country.

The Role

To date, most of the fundraising has been led by the CEO of Blossom but due to an expanding team and portfolio, she is keen to recruit an additional fundraising resource. In the first instance, Blossom is looking for a senior, experienced fundraiser for a period of 4-6 months, (approx. 20 hours a week).

This person will take an active role in developing a major gift fundraising pipeline, creating attractive donor propositions and meeting with potential donors to gauge levels of support and deliver revenue. There is a current pipeline that needs to be converted to gifts in the short term and further development work on increasing the number of potential donors.

This interim role will be pro-active and donor-facing. Blossom is seeking a highly experienced fundraiser who can deliver in terms of donor contacts, proposals, propositions and securing gifts.

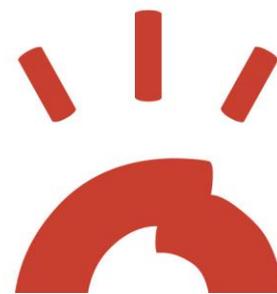
The Interim Fundraising Director will also work closely with the CEO and the team at Blossom to review the wider fundraising portfolio, advise on future direction and scope out a full-time role specification for a permanent position to be filled in 2021.

Responsibilities will include:

- Review and development of donor pipeline, focusing on philanthropic, corporate and government funding opportunities
- Development of fundraising proposals and donor propositions
- Approaching donors and potential donors to deliver revenue
- Approaching companies to discuss corporate partnerships
- Identify the medium to long term funding needs of the organisation and create a fundraising plan.
- Advise on resourcing to deliver the fundraising plan.

The Person

- A seasoned fundraiser with an outstanding record of achievement in a relevant senior management position.
- Experience of building relationships and securing major gifts within the corporate sector, charitable trusts and foundations.
- Excellent interpersonal and presentation skills with the ability to influence key stakeholders.
- The energy, passion and capacity to display commitment to the charities purpose, the skills to generate innovative plans and the attention to detail to implement through to evaluation.
- The vision to articulate a development plan for the organisation





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Contract: 4 – 6 months based on approx. 20hrs per week

Remuneration: in line with experience

Location: Blossom Ireland, Malahide Rd., Northern Cross, Dublin 17 or virtually depending on CoVid guidelines.

Please send your CV and cover letter to auveen@blossomireland.ie by November 30th 2020

